



Takashimaya monthly sales report Oct. 2018

(%, year on year)

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|--------------------|------------|--|------------|
| Takashimaya | 3.7 | Takashimaya and 4 regional stores | 3.3 |
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4 regional stores: Okayama store, Gifu store, Yonago store, and Takasaki store

Department store business

(%, year on year)

| Store | sales | customer traffic | Store | sales | customer traffic |
|-------------------|-------|------------------|-----------------------------|------------|------------------|
| Osaka | 7.3 | 12.6 | Tamagawa | (2.5) | 1.3 |
| Sakai | (3.5) | 2.2 | Tachikawa | (5.3) | 30.5 |
| Kyoto | 6.6 | 3.5 | Omiya | 8.7 | 7.9 |
| Kyoto and Rakusai | 5.0 | 3.0 | Kashiwa | 7.4 | 6.8 |
| Senboku | 5.3 | (1.0) | Takashimaya 13stores | 3.9 | 9.6 |
| Nihombashi | 1.7 | 84.4 | Okayama | (0.3) | (2.5) |
| Yokohama | 3.5 | 0.4 | Gifu | (1.5) | (2.2) |
| Konandai | 1.5 | 2.5 | Yonago | (1.1) | (6.0) |
| Shinjuku | 3.0 | 2.7 | Takasaki | (3.6) | (25.1) |
| | | | Total 17stores | 3.5 | 8.0 |

Corporate business and cross-media business sales

(%, year on year)

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|--------------------|-------|----------------------|------|
| Corporate business | (4.2) | Cross-media business | 11.7 |
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Category sales

(%, year on year)

| | Takashimaya | Takashimaya and 4 regional stores |
|-----------------|-------------|-----------------------------------|
| Clothing | 0.0 | (0.2) |
| Personal items | 4.8 | 4.5 |
| Utensils | 0.4 | 0.2 |
| Food items | 7.6 | 7.4 |
| Restaurants | (13.5) | (13.1) |
| Household goods | 7.4 | 6.2 |
| Services | (4.2) | (4.2) |
| Other | 2.5 | 2.6 |
| Total | 3.7 | 3.3 |