

April 8, 2019

Financial Results Supplemental Information  
for the Year Ended Feb 28, 2019

Takashimaya Co. Ltd.

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From the current consolidated accounting period, for consignment transactions of overseas consolidatedsubsidiaries that consolidate financial statements conforming to international financial reporting standards,gross profit is recorded as net sales.

## I. Consolidated Basis

### 1. Financial Highlights

(million yen, %)

	The current fiscal year total		The next fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
1.Operating revenue	912,848	0.6	5,043	942,000
The same accounting standard as in the previous fiscal year	956,814	0.8	7,241	—
2.Net sales	846,894	0.2	1,960	871,000
3.Gross profit	217,403	(0.5)	(1,001)	223,000
4.Selling, general and administrative expenses	256,695	4.4	10,738	263,000
5.Operating profit	26,661	(24.5)	(8,657)	31,000
6.Ordinary profit	31,234	(19.1)	(7,371)	29,000
7.Profit attributable to owners of parent	16,443	(30.5)	(7,215)	20,000
8.Total assets	1,078,130	4.1	42,323	1,188,600
9.Total net assets	461,585	2.7	12,058	480,000
10.Net cash provided by (used in) operating activities	67,913	84.2	31,042	42,500
11.Net cash provided by (used in) investing activities	(85,815)	37.8	(23,529)	(25,200)
12.Net cash provided by (used in) financing activities	17,226	21.4	3,040	(3,900)
13.Depreciation	19,946	4.7	888	31,049
14.Capital investments	98,904	42.3	29,418	48,250
15.Interest-bearing debt	194,783	11.8	20,521	194,800
16.Gross profit ratio	25.67	—	(0.18)	25.60
17.Ratio of SG&A expenses to net sales	30.3	—	1.2	30.2
18.Operating margin	3.1	—	(1.1)	3.6
19.Ordinary income to net sales	3.7	—	(0.9)	3.3
20.ROA (Ordinary profit / Total assets)	3.0	—	(0.8)	2.5
21.ROE	3.7	—	(1.9)	4.4
22.Interest-bearing debt to all assets	18.1	—	1.3	16.4
23.Debt-to-equity ratio	0.44	—	0.04	0.42
24.Equity ratio	41.2	—	(1.2)	39.0
25.Number of employees	7,761	2.5	192	7,721
26.Number of subsidiaries	31	—	4	31
27.Number of equity method affiliates	5	—	—	5

## 2. Subsidiaries

(million yen, %)

Subsidiaries	Capital	Segment	Owner ship	The current fiscal year total				The next fiscal year projections			
				Operating revenue	Operating income	Ordinary income	Net income	Operating revenue	Operating income	Ordinary income	Net income
Okayama takashimaya Co., Ltd.	90 million Yen	Department store	66.6	18,495	(124)	(133)	(248)	19,523	101	93	17
Gifu Takashimaya Co., Ltd.	50 million Yen		100.0	14,051	(190)	(181)	(195)	14,076	(188)	(186)	(222)
Yonago Takashimaya Co., Ltd.	50 million Yen		100.0	4,896	2	6	(12)	4,913	14	18	(5)
Takasaki Takashimaya Co., Ltd.	50 million Yen		100.0	15,966	376	389	224	16,395	478	490	321
Takashimaya (Singapore) Ltd.	100,000 thousand SGD		100.0	18,145	3,206	4,086	3,310	17,819	4,858	2,565	2,128
Shanghai Takashimaya Co., Ltd.	490,000 thousand CNY		100.0	3,186	(866)	(1,527)	(1,528)	3,435	43	(1,011)	(1,011)
Takashimaya Vietnam Ltd.	32,000 thousand USD		100.0	1,778	(117)	(92)	(94)	1,975	36	(331)	(331)
Siam Takashimaya (Thailand) Co.,Ltd.	2,200 million THB		51.0	318	(504)	(484)	(491)	2,951	(300)	(300)	(300)
Takashimaya Tomonokai Co., Ltd.	50 million Yen		100.0	4,792	(952)	160	101	4,764	(959)	154	92
R.T. Corporation Ltd.	470 million Yen		100.0	11,441	563	565	310	11,944	650	650	363
Food & Partners Co., Ltd.	100 million Yen		66.3	362	(163)	(159)	(160)	502	(139)	(140)	(141)
Dear Mayuko Co., Ltd.	100 million Yen		65.5	98	(389)	(397)	(403)	165	(299)	(307)	(308)
A&S Takashimaya Duty free Co., Ltd.	490 million Yen		60.0	7,089	(620)	(670)	(672)	8,500	(293)	(342)	(342)
Toshin Development Co., Ltd.	2,140 million Yen	Real Estate	100.0	43,830	7,319	7,462	4,861	45,415	6,802	6,970	4,751
Toshin Development Singapore PTE., Ltd.	8,526 thousand SGD		100.0	8,889	2,194	2,488	2,047	8,979	3,156	1,820	1,504
Fashion Plaza Sunroser Co., Ltd.	96 million Yen		100.0	2,170	108	109	89	2,323	105	105	84
T & T CO., Ltd.	100 million Yen		100.0	—	—	—	—	270	34	34	22
A&B Development CORP.	23,375 million VND		35.7	—	—	—	—	920	420	398	288
Takashimaya Credit Co., Ltd.	100 million Yen	Finance	66.6	19,165	4,892	4,905	3,187	20,565	5,051	5,051	3,301
Takashimaya Space Create Co., Ltd.	100 million Yen	Contract & Design	100.0	31,630	755	761	479	31,150	730	764	468
Takashimaya Space Create Tohoku Co., Ltd.	30 million Yen		100.0	588	(28)	(27)	(28)	600	20	20	12
Good Live Co., Ltd.	100 million Yen	Other	100.0	3,120	131	128	101	3,023	60	57	34
RTD Co.,Ltd.	10 million Yen		60.0	97	(0)	(0)	(0)	300	7	7	4
TAKASHIMAYA TRANSCOSMOS INTERNATIONAL COMMERS PTE. LTD.	17,300 thousand SGD		51.0	1,718	(37)	(47)	(47)	2,591	9	15	15
TAPP Co., Ltd.	92 million Yen		100.0	1,476	(22)	(20)	(18)	1,580	16	18	(10)
A.T.A. CO., LTD.	80 million Yen		100.0	9,377	1,540	1,562	1,051	9,437	1,485	1,507	1,016
Century & Co., Ltd.	90 million Yen		100.0	10,385	379	384	246	10,907	520	517	315
Takashimaya Facilities Co., Ltd.	30 million Yen		100.0	5,921	232	240	186	5,574	130	138	103
Takashimaya Insurance Co., Ltd.	100 million Yen		100.0	953	566	574	372	1,167	590	598	387
Tamagawa Institute Ltd.	15 million Yen		100.0	214	(18)	(18)	(18)	231	0	1	0
Select Square Co., Ltd.	382 million Yen		100.0	2,338	6	4	0	2,449	17	15	13

From the current consolidated accounting period, for consignment transactions of overseas consolidated subsidiaries that consolidate financial statements conforming to international financial reporting standards, gross profit is recorded as net sales.

### 3. Sales and Selling, General and Administrative Expenses

(million yen, %)

	The current fiscal year total	The previous fiscal year total	Year on year	%
1. Personnel related expenses	86,853	85,200	1,652	1.9
2. Administrative expenses	3,007	3,354	(347)	(10.4)
3. Advertising expenses	29,697	28,419	1,277	4.5
4. General affairs expenses	94,196	86,794	7,401	8.5
Distribution expenses	9,015	7,553	1,461	19.3
Subcontracting costs	22,499	21,279	1,219	5.7
Supplies expenses	3,617	3,487	129	3.7
Heating and lighting expenses	10,501	10,166	334	3.3
Commission expenses	7,364	5,999	1,364	22.8
Repair costs	5,236	5,124	112	2.2
Depreciation	19,926	19,040	886	4.7
Other	16,035	14,142	1,892	13.4
5. Accounting related expenses	42,941	42,187	754	1.8
Rents	34,993	34,606	387	1.1
Other	7,947	7,580	366	4.8
Total	256,695	245,957	10,738	4.4

### 4. Non-operating income and expenses

(million yen, %)

	The current fiscal year total	The previous fiscal year total	Year on year	%
Non-operating income	6,368	5,223	1,144	21.9
Interest income and Dividends income	2,135	1,685	449	26.7
Miscellaneous income	4,233	3,537	695	19.7
Non-operating expenses	1,795	1,935	(140)	(7.3)
Interest expenses	697	648	48	7.5
Miscellaneous loss	1,098	1,287	(188)	(14.7)

## 5. Extraordinary income and loss

(million yen)

	The current fiscal year total
Extraordinary income	2,813
Gain on sales of investment securities	2,813
Extraordinary loss	9,571
Loss on retirement of non-current assets	7,708
Impairment loss	1,259
Other	603

## 6. Segment Information

(million yen, %)

	The next fiscal year projections									
	Operating revenue				Operating costs		Segment profit			
	Outside Customers	Year on year %	Inter- segment	Year on year %	Total	Year on year %		Year on year %		Year on year %
Department store	812,697	2.6	10,855	5.9	823,553	2.6	809,908	2.1	13,644	57.0
Real Estate	46,292	6.0	11,498	3.6	57,791	5.5	47,608	4.9	10,182	8.2
Finance	17,199	8.2	4,493	7.1	21,693	8.0	16,243	9.6	5,449	3.5
Contract & Design	24,431	(1.5)	7,098	(1.4)	31,529	(1.5)	30,747	(1.7)	782	7.5
Total	900,621	2.8	33,946	3.7	934,568	2.8	904,508	2.2	30,059	24.7
Adjustments	41,378	13.6	(33,946)	3.7	7,431	101.9	6,491	481.3	940	(63.3)
Consolidated	942,000	3.2	—	—	942,000	3.2	911,000	2.8	31,000	16.3

## 7. Capital investments

(million yen)

	The current fiscal year total	The next fiscal year projections
1.Takashimaya Co., Ltd.	82,626	34,600
2.Toshin Development Co., Ltd.	8,943	11,400
3.Other	8,126	2,750
4.Eliminations	(792)	(500)
Total	98,904	48,250

## II. Non-Consolidated Basis

### 1. Financial Highlights

(million yen, %)

	The current fiscal year total		The next fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
1.Operating revenue	729,198	0.6	4,593	744,552
Net sales	715,333	0.6	3,991	730,379
2.Gross profit	171,878	0.1	173	174,958
3.Selling, general and administrative expenses	177,202	3.0	5,153	179,534
4.Operating profit	8,541	(33.9)	(4,378)	9,597
5.Ordinary profit	21,097	38.5	5,862	10,432
6.Profit	10,441	20.8	1,799	8,933
7.Total assets	828,784	4.2	33,290	845,000
8.Total net assets	278,314	0.0	10	283,000
9.Depreciation	13,729	6.5	837	15,267
10.Capital investments	82,626	47.5	26,591	34,600
11.Interest-bearing debt	291,483	9.8	26,069	291,400
12.Gross profit ratio	24.03	—	(0.11)	23.95
13.Ratio of SG&A expenses to net sales	24.8	—	0.6	24.6
14.Operating margin	1.2	—	(0.6)	1.3
15.Ordinary income to net sales	2.9	—	0.8	1.4
16.ROA (Ordinary profit / Total assets)	2.6	—	0.6	1.2
17.ROE	3.8	—	0.7	3.2
18.Interest-bearing debt to all assets	35.2	—	1.8	34.5
19.Debt-to-equity ratio	1.05	—	0.10	1.03
20.Equity ratio	33.6	—	(1.4)	33.5
21.Number of employees	4,731	(1.5)	(70)	4,651
				(1.7) (80)

The following figures includes four domestic department store subsidiaries.

(million yen, %)

	The current fiscal year total		The next fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
1.Operating revenue	782,608	0.5	3,984	799,459
Net sales	768,448	0.4	3,410	784,977
2.Operating profit	8,605	(36.7)	(4,995)	10,002
3.Ordinary profit	21,178	32.9	5,242	10,847
4.Profit	10,210	12.8	1,160	9,044
5.Total assets	828,229	4.2	33,656	844,300
6.Total net assets	281,091	0.0	26	285,800
				1.7 4,708

## 2. Capital investments

(million yen)

	The current fiscal year total	The next fiscal year projections
Osaka store	2,335	1,200
Sakai store	337	390
Kyoto store	2,630	2,770
Semboku store	376	70
Nihombashi store	14,615	2,840
Yokohama store	1,478	1,380
Konandai store	163	60
Shinjuku store	2,818	1,480
Tamagawa store	492	840
Tachikawa store	417	170
Omiya store	480	200
Kashiwa store	945	580
Other	55,534	22,620
Total	82,626	34,600

(million yen)

	The current fiscal year total	The next fiscal year projections
Okayama store	536	200
Gifu store	153	80
Yonago store	155	130
Takasaki store	529	190

### 3. Sales and Selling, General and Administrative Expenses

(million yen, %)

	The current fiscal year total		The next fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
1. Personnel related expenses	58,467	1.1	57,868	(1.0)
Retirement benefit expenses	2,480	(23.4)	1,271	(48.7)
2. Administrative expenses	(595)	—	(788)	—
3. Advertising expenses	25,648	3.2	25,703	0.2
4. General affairs expenses	65,948	7.7	68,143	3.3
Distribution expenses	8,915	21.0	9,065	1.7
Subcontracting costs	23,574	2.1	23,437	(0.6)
Supplies expenses	2,665	4.7	2,419	(9.2)
Heating and lighting expenses	4,735	1.9	4,653	(1.8)
Commission expenses	7,690	13.7	7,932	3.2
Repair costs	3,298	8.7	4,086	23.9
Depreciation	13,729	6.5	15,267	11.2
Other	1,338	50.2	1,281	(4.2)
5. Accounting related expenses	27,733	(2.2)	28,608	3.2
Rents	22,648	(4.2)	23,306	2.9
Other	5,085	7.6	5,301	4.2
Total	177,202	3.0	179,534	1.3

The following figures includes four domestic department store subsidiaries.

(million yen, %)

	The current fiscal year total		The next fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
1. Personnel related expenses	62,556	1.2	61,972	(0.9)
Retirement benefit expenses	2,564	(23.5)	1,327	(48.3)
2. Administrative expenses	(326)	—	(513)	—
3. Advertising expenses	26,481	3.1	26,447	(0.1)
4. General affairs expenses	71,119	7.3	73,365	3.2
Distribution expenses	9,648	20.7	9,809	1.7
Subcontracting costs	24,618	2.0	24,456	(0.7)
Supplies expenses	2,849	4.1	2,594	(8.9)
Heating and lighting expenses	5,233	1.4	5,129	(2.0)
Commission expenses	9,057	11.4	9,335	3.1
Repair costs	3,555	8.1	4,315	21.4
Depreciation	14,439	6.8	16,057	11.2
Other	1,717	35.2	1,668	(2.9)
5. Accounting related expenses	29,721	(1.6)	30,577	2.9
Rents	24,500	(3.3)	25,135	2.6
Other	5,221	6.9	5,441	4.2
Total	189,552	3.0	191,848	1.2

#### 4. Number of employees

The current fiscal year total			The next fiscal year projections	
Number of employees	Average age	Average length of service	Number of employees	
4,731	46.7	23.5		4,651

#### 5. Non-operating income and expenses

(million yen, %)

	The current fiscal year total		The current fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
Non-operating income	15,868	217.2	4,495	(71.7)
Interest income and dividends income	14,878	251.2	4,297	(71.1)
Miscellaneous income	989	29.2	198	(80.0)
Non-operating expenses	3,312	23.3	3,660	10.5
Interest expenses	1,707	5.0	1,730	1.3
Miscellaneous loss	1,605	51.3	1,930	20.2

The following figures includes four domestic department store subsidiaries.

(million yen, %)

	The current fiscal year total		The current fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
Non-operating income	15,917	215.3	4,527	(71.6)
Interest income and dividends income	14,911	249.3	4,329	(71.0)
Miscellaneous income	1,005	28.9	198	(80.3)
Non-operating expenses	3,345	23.2	3,682	10.1
Interest expenses	1,730	5.0	1,752	1.2
Miscellaneous loss	1,615	51.3	1,930	19.5

## 6. Extraordinary income and loss

(million yen)

	The current fiscal year total
Extraordinary income	2,865
Gain on sales of non-current assets	52
Gain on sales of investment securities	2,813
Extraordinary loss	12,672
Loss on sales of non-current assets	13
Loss on retirement of non-current assets	7,123
Loss on valuation of investment securities	171
Loss on valuation of shares of subsidiaries and associates	407
Impairment loss	1,020
Provision of allowance for doubtful accounts	3,527
Other	408

## 7. Store Information

### Store sales

(million yen, %, m<sup>2</sup>)

	The current fiscal year total			The next fiscal year projections		
	Amount	Year on year %	Sales floor space	Amount	Year on year %	
West	Osaka store	147,271	4.1	65,753	151,232	2.7
	Sakai store	12,625	(3.8)	15,809	12,546	(0.6)
	Kyoto store	90,343	2.5	60,658	91,333	1.1
	Semboku store	17,119	1.4	17,526	17,344	1.3
East	Nihombashi store	129,308	(3.7)	47,132	132,381	2.4
	Yokohama store	132,528	0.7	56,466	135,703	2.4
	Konandai store	7,979	(3.1)	8,214	7,991	0.1
	Shinjuku store	74,824	2.0	53,771	76,964	2.9
	Tamagawa store	43,755	0.2	24,118	44,877	2.6
	Tachikawa store	9,628	(21.9)	6,469	9,249	(3.9)
	Omiya store	9,975	(1.8)	12,571	10,053	0.8
	Kashiwa store	39,972	4.8	29,207	40,706	1.8
Takashimaya Co., Ltd		715,333	0.6	397,694	730,379	2.1

(million yen, %, m<sup>2</sup>)

	The current fiscal year total			The next fiscal year projections	
	Amount	Year on year %	Sales floor space	Amount	Year on year %
Okayama store	18,376	(1.6)	21,575	19,402	5.6
Gifu store	14,055	(4.1)	26,117	14,074	0.1
Yonago store	4,788	(2.5)	12,355	4,798	0.2
Takasaki store	15,894	2.9	19,885	16,324	2.7
Domestic department store subsidiaries	53,115	(1.1)	79,932	54,598	2.8
Total	768,448	0.4	477,626	784,977	2.2

Department store business, corporate business and cross-media business sales

(million yen, %)

	The current fiscal year total			The next fiscal year projections		
	Amount	Year on year %	Ratio of sales	Amount	Year on year %	Ratio of sales
Department store business	716,248	0.5	93.2	732,897	2.3	93.3
Corporate business	34,655	(4.5)	4.5	34,414	(0.7)	4.4
Cross-media business	17,543	11.3	2.3	17,666	0.7	2.3
Total	768,448	0.4	100.0	784,977	2.2	100.0

These figures includes four domestic department store subsidiaries.

Category sales

(million yen, %)

	The current fiscal year total		The previous fiscal year total		Difference	Rate of change
	Amount	Ratio of sales	Amount	Ratio of sales		
Gentlemen	40,127	5.6	42,037	5.9	(1,909)	(4.5)
Ladies	127,236	17.8	128,692	18.1	(1,456)	(1.1)
Children	17,424	2.4	17,910	2.5	(486)	(2.7)
Others	14,765	2.1	14,664	2.1	100	0.7
Clothing	199,553	27.9	203,304	28.6	(3,751)	(1.8)
Personal items	112,714	15.8	109,153	15.3	3,561	3.3
Cosmetics	72,405	10.1	68,415	9.6	3,989	5.8
Jewelries	40,023	5.6	37,879	5.3	2,144	5.7
Others	16,503	2.3	16,700	2.4	(196)	(1.2)
Household goods	128,932	18.0	122,995	17.3	5,937	4.8
Furniture	9,519	1.3	8,854	1.2	664	7.5
Consumer electronics	2,698	0.4	4,187	0.6	(1,488)	(35.6)
Household goods	32,678	4.6	34,529	4.9	(1,850)	(5.4)
Utensils	44,896	6.3	47,571	6.7	(2,675)	(5.6)
Fresh food	36,074	5.0	36,434	5.1	(360)	(1.0)
Pastry	56,315	7.9	55,066	7.7	1,249	2.3
Side dish	53,960	7.5	53,685	7.6	274	0.5
Others	54,765	7.7	53,927	7.6	838	1.6
Food items	201,116	28.1	199,114	28.0	2,002	1.0
Restaurants	12,065	1.7	13,237	1.9	(1,171)	(8.9)
Services & other	16,053	2.2	15,964	2.2	89	0.6
Total	715,333	100.0	711,341	100.0	3,991	0.6

(million yen, %)

	The current fiscal year total		The previous fiscal year total		Difference	Rate of change
	Amount	Ratio of sales	Amount	Ratio of sales		
Gentlemen	43,235	5.6	45,324	5.9	(2,089)	(4.6)
Ladies	137,326	17.9	139,182	18.2	(1,855)	(1.3)
Children	18,580	2.4	19,138	2.5	(557)	(2.9)
Others	15,684	2.1	15,606	2.1	77	0.5
Clothing	214,827	28.0	219,252	28.7	(4,424)	(2.0)
Personal items	120,302	15.7	116,708	15.3	3,594	3.1
Cosmetics	78,324	10.2	74,351	9.7	3,972	5.3
Jewelries	42,232	5.5	40,114	5.2	2,118	5.3
Others	17,098	2.2	17,341	2.3	(243)	(1.4)
Household goods	137,655	17.9	131,807	17.2	5,848	4.4
Furniture	9,997	1.3	9,333	1.2	663	7.1
Consumer electronics	2,748	0.3	4,235	0.6	(1,486)	(35.1)
Household goods	35,186	4.6	37,079	4.8	(1,892)	(5.1)
Utensils	47,932	6.2	50,648	6.6	(2,715)	(5.4)
Fresh food	39,788	5.2	40,255	5.3	(466)	(1.2)
Pastry	60,488	7.9	59,164	7.7	1,323	2.2
Side dish	57,369	7.4	57,121	7.5	248	0.4
Others	60,113	7.8	59,076	7.7	1,036	1.8
Food items	217,759	28.3	215,617	28.2	2,142	1.0
Restaurants	12,849	1.7	14,016	1.8	(1,166)	(8.3)
Services & other	17,120	2.2	16,987	2.2	133	0.8
Total	768,448	100.0	765,037	100.0	3,410	0.4

### Sales per unit

The following figures includes four domestic department store subsidiaries.

	The current fiscal year total	The next fiscal year projections
Net sales (million yen)	768,448	784,977
Sales floor (m <sup>2</sup> )	479,074	477,162
Sales per square meter (thousand yen)	1,604	1,645
Monthly sales per square meter (thousand yen)	133	137
Number of employee	8,633	8,430
Sales per capita (thousand yen)	89,012	93,117
Monthly sales per capita (thousand yen)	7,417	7,759

## 8. Customer traffic growth trends

(%)

Osaka store	Sakai store	Kyoto store	Semboku store	Okayama store	Gifu store	Yonago store
0.8	(2.0)	(0.7)	(1.9)	(1.5)	(5.1)	(14.8)
Nihombashi store	Yokohama store	Konandai store	Shinjuku store	Tamagawa store	Tachikawa store	Omiya store
33.5	(1.2)	(2.4)	2.0	0.6	5.1	0.4
Kashiwa store	Takasaki store	Total				
2.0	5.4	1.8				

These figures includes four domestic department store subsidiaries.