

October 14, 2021

Interim Financial Results Supplemental Information
Six Months Ended Aug. 31, 2021

Takashimaya Co., Ltd.

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I. Consolidated basis

1. Financial highlights

(millions of yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year (%)	Amount	Year on year (%)
1. Operating revenue	347,189	16.8	49,836	764,000
2. Net sales	315,080	17.3	46,521	697,420
3. Gross profit	76,218	18.7	12,011	170,080
4. Selling, general and administrative expenses	110,341	6.9	7,122	230,660
5. Operating profit (loss)	(2,014)	—	8,203	6,000
6. Ordinary profit (loss)	(559)	—	10,355	6,000
7. Profit (Loss) attributable to owners of parent	(4,375)	—	18,908	2,300
8. Total assets	1,123,981	(2.3)	(26,524)	1,134,000
9. Total net assets	412,197	(0.7)	(2,913)	415,000
10. Net cash provided by (used in) operating activities	3,837	(71.2)	(9,465)	6,000
11. Net cash provided by (used in) investing activities	(19,017)	—	(6,134)	(33,000)
12. Net cash provided by (used in) financing activities	(11,522)	—	(43,201)	(3,000)
13. Depreciation (included in cost of sales, SG&A expenses and extraordinary losses)	15,782	0.6	91	32,522
14. Capital investments	17,396	51.6	5,924	44,244
15. Interest-bearing debt	201,917	(2.5)	(5,237)	217,000
16. Gross profit ratio	24.19	—	0.28	24.39
17. Ratio of SG&A expenses to net sales	35.0	—	(3.4)	33.1
18. Operating margin	(0.6)	—	3.2	0.9
19. Ordinary profit / Net sales	(0.2)	—	3.9	0.9
20. Ordinary profit / Total assets (ROA)	—	—	—	0.5
21. Profit attributable to owners of parent / Equity (ROE)	—	—	—	0.6
22. Interest-bearing debt / Total assets	18.0	—	—	19.1
23. Debt-to-equity ratio	0.52	—	(0.01)	0.55
24. Equity ratio	34.8	—	0.5	34.7
25. Number of employees	7,427	(1.6)	(123)	7,350
26. Number of subsidiaries	27	—	(1)	27
27. Number of equity method affiliates	5	—	1	6
				2

1.The above items 8,9,15,22,23,24 and 25 are compared to the previous fiscal year-end.

2. Subsidiaries

(millions of yen, %)

Subsidiaries	Segment	Owner-ship	The first half results				The current fiscal year projections			
			Operating revenue	Operating profit	Ordinary profit	Profit	Operating revenue	Operating profit	Ordinary profit	Profit
Okayama Takashimaya Co., Ltd.	Department store	100.0	7,471	(131)	(121)	(86)	17,045	137	142	163
Gifu Takashimaya Co., Ltd.		100.0	6,013	75	106	80	12,856	242	274	150
Takasaki Takashimaya Co., Ltd.		100.0	7,015	82	116	69	15,022	315	356	222
Takashimaya (Singapore) Ltd.		100.0	5,871	398	(633)	(555)	13,197	1,731	(414)	(367)
Shanghai Takashimaya Co.,Ltd.		100.0	1,520	177	354	354	3,127	377	228	228
Takashimaya Vietnam Ltd.		100.0	816	77	(96)	(115)	1,676	77	(89)	(108)
Siam Takashimaya (Thailand) Co.,Ltd.		51.0	653	(483)	(511)	(511)	1,714	(807)	(859)	(859)
Takashimaya Tomonokai Co.,Ltd.		100.0	1,913	(516)	69	43	4,330	(1,065)	96	23
R.T. Corporation Ltd.		100.0	4,192	(438)	40	24	8,800	(945)	(466)	(517)
A&S Takashimaya Duty Free Co., Ltd.		60.0	—	(0)	(25)	4,367	—	(0)	(25)	4,367
Toshin Development Co., Ltd.	Commercial property development	100.0	19,875	2,203	11,943	10,883	41,608	4,462	14,158	12,281
Toshin Development Singapore PTE. LTD.		100.0	3,768	964	345	265	7,357	1,666	418	297
Fashion Plaza Sunroser Co.,Ltd.		100.0	711	(46)	(42)	(36)	1,528	(62)	(58)	(155)
A&B Development CORP.		35.7	423	219	207	161	775	319	298	202
Gateway Vietnam Education Joint Stock Company		75.0	170	158	286	286	383	343	407	417
Globaland Ltd.		60.0	—	(6)	14	14	—	(10)	28	28
Hanoi Residential and Commercial Centre - HRCC Ltd.		60.0	398	131	128	129	756	136	115	88
SLUC Co.,Ltd.		100.0	—	(19)	(55)	(55)	26	(34)	(120)	(120)
Takashimaya Financial Partners Co., Ltd.	Finance	69.5	9,895	2,169	2,178	1,412	20,553	4,243	4,258	2,730
Takashimaya Space Create Co., Ltd.	Construction & Design	100.0	9,367	(132)	(82)	(18)	19,927	—	69	69
Good Live Co., Ltd.	Other	100.0	1,340	24	32	15	2,976	145	151	111
RTD Co., Ltd.		60.0	213	7	6	5	484	15	15	10
TAKASHIMAYA TRANSCOSMOS INTERNATIONAL COMMERCE PTE.LTD.		51.0	303	(71)	(69)	(69)	829	(113)	(115)	(115)
ATA CO., LTD.		100.0	3,005	385	402	271	6,402	861	889	589
Century & Co., Ltd.		100.0	3,046	(17)	—	8	5,752	(264)	(242)	(234)
Takashimaya Facilities Co.,Ltd.		100.0	381	26	51	34	757	43	70	47
The Tamagawa Institute., Ltd.		100.0	136	(13)	(13)	(14)	296	(8)	(7)	(11)
Select Square Co., Ltd.		100.0	1,608	56	50	41	3,301	101	92	70

3. Selling, general and administrative expenses

(millions of yen, %)

	The first half results	The previous first half results	Year on year (%)
1. Personnel expenses	36,103	35,494	1.7
2. Administrative expenses	640	697	(8.1)
3. Advertising expenses	10,294	8,497	21.1
4. General affairs expenses	48,544	44,922	8.1
Distribution expenses	3,959	3,986	(0.7)
Subcontracting costs	10,346	10,269	0.7
Supplies expenses	1,316	1,230	7.0
Heating and lighting expenses	4,335	4,294	1.0
Commission expenses	3,344	2,355	42.0
Repair costs	2,211	2,625	(15.8)
Depreciation	15,349	12,514	22.7
Other	7,681	7,644	0.5
5. Accounting related expenses	14,758	13,607	8.5
Rent expenses on land and buildings	10,935	9,275	17.9
Other	3,822	4,332	(11.8)
Total	110,341	103,219	6.9

4. Non-operating income and expenses

(millions of yen, %)

	The first half results	The previous first half results	Year on year (%)
Non-operating income	3,918	2,322	68.7
Interest income and Dividend income	566	1,306	(56.7)
Miscellaneous income	3,351	1,015	230.1
Non-operating expenses	2,463	3,019	(18.4)
Interest expenses	2,280	2,389	(4.5)
Miscellaneous loss	182	629	(71.0)

5. Extraordinary income and losses

(millions of yen)

	The first half results
Extraordinary income	991
Gain on sales of investment securities	136
Gain on forgiveness of debts	313
Subsidy income	534
Gain on forgiveness of lease obligations	7
Extraordinary losses	2,878
Loss on retirement of non-current assets	810
Impairment loss	13
Loss related to COVID-19	2,044
Other	9

6. Segment information

(millions of yen, %)

	The current fiscal year projections									
	Operating revenue					Operating costs		Segment profit		
	Outside customers	Year on year (%)	Inter-segment	Year on year (%)	Total	Year on year (%)		Year on year (%)		Year on year (%)
Department store	650,952	14.1	10,316	13.9	661,269	14.1	664,979	10.7	(3,710)	—
Commercial property development	40,800	10.3	11,377	5.9	52,177	9.3	45,530	8.8	6,647	13.3
Finance	17,061	5.0	3,491	5.0	20,553	5.0	16,310	6.7	4,243	(1.1)
Construction & Design	19,064	(0.1)	862	(0.1)	19,927	(0.1)	19,927	(4.8)	0	—
Total	727,879	13.2	26,047	8.6	753,927	13.1	746,746	10.0	7,180	—
Adjustments	36,120	(5.2)	(26,047)	—	10,072	(28.6)	11,253	(27.2)	(1,180)	—
Consolidated	764,000	12.2	—	—	764,000	12.2	758,000	9.2	6,000	—

7. Capital investments

(millions of yen)

	The first half results	The current fiscal year plan
1.Takashimaya Co., Ltd.	7,874	12,800
2.Toshin Development Co., Ltd.	4,056	22,800
3.Other	5,545	8,784
4.Eliminations	(80)	(140)
Total	17,396	44,244

II. Non-consolidated basis

1. Financial highlights

(millions of yen, %)

	The first half results			The current fiscal year projections		
	Amount	Year on year		Amount	Year on year	
		(%)			(%)	
1. Operating revenue	276,090	19.7	45,440	616,077	13.9	75,287
Net sales	269,317	20.2	45,345	602,332	14.2	74,752
2. Gross profit	60,397	18.7	9,534	137,015	14.5	17,382
3. Selling, general and administrative expenses	74,004	5.6	3,910	155,454	1.6	2,392
4. Operating loss	(6,833)	—	5,718	(4,694)	—	15,524
5. Ordinary profit	3,932	—	15,743	5,328	—	23,383
6. Profit	2,115	—	22,524	6,365	—	39,995
7. Total assets	806,546	(0.3)	(2,824)	806,400	(0.4)	(2,970)
8. Total net assets	231,602	(0.1)	(287)	234,300	1.0	2,410
9. Depreciation (included in SG&A expenses and extraordinary losses)	7,848	(1.1)	(84)	16,155	2.2	355
10. Capital investments	7,874	36.2	2,093	12,800	6.9	822
11. Interest-bearing debt	313,409	1.2	3,586	320,700	3.5	10,876
12. Gross profit ratio	22.43	—	(0.28)	22.75	—	0.07
13. Ratio of SG&A expenses to net sales	27.5	—	(3.8)	25.8	—	(3.2)
14. Operating margin	(2.5)	—	3.1	(0.8)	—	3.0
15. Ordinary profit / Net sales	1.5	—	6.8	0.9	—	4.3
16. Number of employees	4,394	(1.9)	(84)	4,308	(3.8)	(170)

The above items 7,8,11 and 16 are compared to the previous fiscal year-end.

The following figures include three domestic department store subsidiaries.

(millions of yen, %)

	The first half results			The current fiscal year projections		
	Amount	Year on year		Amount	Year on year	
		(%)			(%)	
1. Operating revenue	296,590	19.3	47,978	661,000	13.6	78,954
Net sales	289,750	19.8	47,845	647,160	13.8	78,403
2. Operating loss	(6,806)	—	5,956	(4,000)	—	16,178
3. Ordinary profit	4,034	—	16,048	6,100	—	24,051
4. Profit	2,179	—	22,587	6,900	—	40,065

2. Capital investments

(millions of yen)

	The first half results	The current fiscal year plan
Osaka store	652	1,120
Sakai store	80	120
Kyoto store	810	1,920
Semboku store	88	150
Nihombashi store	1,324	3,320
Yokohama store	825	1,230
Shinjuku store	1,408	2,030
Tamagawa store	164	280
Tachikawa store	72	150
Omiya store	95	210
Kashiwa store	280	390
Others	2,070	1,880
Total	7,874	12,800

(millions of yen)

	The first half results	The current fiscal year plan
Okayama Takashimaya Co., Ltd.	70	150
Gifu Takashimaya Co., Ltd.	76	120
Takasaki Takashimaya Co., Ltd.	153	230

3. Selling, general and administrative expenses

(millions of yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year (%)	Amount	Year on year (%)
1. Personnel expenses	24,164	4.9	50,537	0.4
Retirement benefit expenses	456	(32.4)	893	(33.8)
2. Administrative expenses	(863)	—	(1,718)	—
3. Advertising expenses	8,883	23.1	20,544	21.9
4. General affairs expenses	29,379	1.0	60,043	(4.0)
Distribution expenses	3,994	(1.5)	8,578	(1.6)
Subcontracting costs	9,711	(9.5)	19,346	(15.9)
Supplies expenses	901	(0.0)	1,665	(11.6)
Heating and lighting expenses	1,996	0.7	3,874	1.2
Commission expenses	3,180	37.6	6,982	19.2
Repair costs	1,498	(4.5)	2,919	(9.1)
Depreciation	7,519	13.2	15,826	9.1
Other	577	(35.7)	850	(45.0)
5. Accounting related expenses	12,440	6.3	26,047	2.9
Rent expenses on real estate	10,181	14.5	21,075	6.8
Other	2,259	(19.7)	4,971	(10.7)
Total	74,004	5.6	155,454	1.6

The following figures include three domestic department store subsidiaries.

(millions of yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year (%)	Amount	Year on year (%)
1. Personnel expenses	25,705	4.6	53,712	0.3
Retirement benefit expenses	479	(32.3)	939	(33.9)
2. Administrative expenses	(741)	—	(1,459)	—
3. Advertising expenses	9,007	22.6	20,801	21.2
4. General affairs expenses	31,330	1.3	64,039	(3.8)
Distribution expenses	4,278	(1.5)	9,198	(1.5)
Subcontracting costs	10,141	(9.3)	20,218	(15.6)
Supplies expenses	963	0.2	1,790	(11.1)
Heating and lighting expenses	2,169	0.7	4,231	1.7
Commission expenses	3,684	34.0	8,144	18.1
Repair costs	1,576	(4.6)	3,077	(9.2)
Depreciation	7,707	13.3	16,229	9.2
Other	808	(25.6)	1,150	(41.6)
5. Accounting related expenses	13,221	7.5	27,613	3.9
Rent expenses on real estate	10,903	15.5	22,529	7.8
Other	2,318	(19.0)	5,084	(10.5)
Total	78,523	5.7	164,707	1.6

4. Non-operating income and expenses

(millions of yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year (%)	Amount	Year on year (%)
Non-operating income	11,885	254.4	12,334	98.7
Interest income and Dividend income	10,553	247.6	10,905	109.5
Miscellaneous income	1,332	318.7	1,428	42.7
Non-operating expenses	1,119	(57.1)	2,312	(42.8)
Interest expenses	835	0.6	1,707	0.0
Miscellaneous loss	284	(84.0)	605	(74.1)

The following figures include three domestic department store subsidiaries.

(millions of yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year (%)	Amount	Year on year (%)
Non-operating income	11,971	254.5	12,435	97.5
Interest income and Dividend income	10,569	246.7	10,936	109.0
Miscellaneous income	1,402	326.6	1,498	40.7
Non-operating expenses	1,130	(57.0)	2,335	(42.6)
Interest expenses	845	0.8	1,728	0.1
Miscellaneous loss	285	(84.0)	606	(74.1)

5. Extraordinary income and losses

(millions of yen)

	The first half results
Extraordinary income	841
Gain on sales of investment securities	136
Reversal of provision for loss on business of subsidiaries and associates	250
Reversal of allowance for doubtful accounts	63
Subsidy income	392
Extraordinary losses	2,725
Loss on retirement of non-current assets	700
Loss related to COVID-19	2,023
Other	0

6. Details about sales

Sales by store

(millions of yen, %)

		The first half results			The current fiscal year projections	
		Amount	Year on year (%)	Customer traffic growth trends (%)	Amount	Year on year (%)
West	Osaka store	47,503	17.5	(1.1)	111,187	14.7
	Sakai store	4,667	4.3	10.9	10,159	3.5
	Kyoto store	33,425	21.0	5.4	75,952	15.5
	Semboku store	6,703	1.9	0.7	14,888	3.0
East	Nihombashi store	54,805	12.0	12.6	123,539	9.5
	Yokohama store	55,615	41.5	40.8	119,122	23.4
	Shinjuku store	25,596	35.0	17.7	57,381	21.6
	Tamagawa store	18,081	22.2	14.8	39,574	11.4
	Tachikawa store	3,672	10.6	13.6	8,105	4.8
	Omiya store	3,526	11.2	13.2	7,859	10.8
	Kashiwa store	15,718	19.3	21.8	34,566	13.4
Okayama Takashimaya Co., Ltd.		7,404	6.8	(61.4)	16,935	7.5
Gifu Takashimaya Co., Ltd.		6,039	23.7	12.9	12,921	12.4
Takasaki Takashimaya Co., Ltd.		6,988	14.2	16.1	14,972	7.5
Total		289,750	19.8	9.0	647,160	13.8

Sales by business type

(Including three domestic department store subsidiaries)

(millions of yen, %)

	The first half results			The current fiscal year projections		
	Amount	Year on year (%)	Ratio of sales (%)	Amount	Year on year (%)	Ratio of sales (%)
Department store business	264,212	21.9	91.2	591,549	15.0	91.4
Corporate business	15,481	1.8	5.3	31,778	0.2	4.9
Cross-media business	10,056	0.3	3.5	23,833	5.6	3.7
Total	289,750	19.8	100.0	647,160	13.8	100.0

Sales by merchandise

(millions of yen, %)

	The first half results		The previous first half results		Year on year (%)
	Amount	Ratio of sales (%)	Amount	Ratio of sales (%)	
Gentlemen	11,325	4.2	9,670	4.3	17.1
Ladies	45,793	17.0	34,401	15.4	33.1
Children	5,768	2.1	5,436	2.4	6.1
Others	5,040	1.9	4,493	2.0	12.2
Clothing	67,928	25.2	54,000	24.1	25.8
Personal items	44,491	16.5	31,843	14.2	39.7
Cosmetics	18,782	7.0	15,968	7.1	17.6
Jewelries	18,780	7.0	13,150	5.9	42.8
Others	5,083	1.9	4,501	2.0	12.9
General goods	42,647	15.9	33,619	15.0	26.9
Furniture	3,976	1.5	3,786	1.7	5.0
Consumer electronics	2,074	0.8	2,057	0.9	0.9
Household goods	11,707	4.3	11,117	5.0	5.3
Utensils	17,757	6.6	16,961	7.6	4.7
Fresh food	15,124	5.6	15,481	6.9	(2.3)
Pastry	23,579	8.7	20,095	9.0	17.3
Side dish	23,088	8.6	20,390	9.1	13.2
Others	23,128	8.6	22,263	9.9	3.9
Food items	84,920	31.5	78,229	34.9	8.6
Restaurants	3,113	1.2	2,536	1.2	22.8
Services & other	8,458	3.1	6,780	3.0	24.7
Total	269,317	100.0	223,971	100.0	20.2

The following figures include three domestic department store subsidiaries.

(millions of yen, %)

	The first half results		The previous first half results		Year on year (%)
	Amount	Ratio of sales (%)	Amount	Ratio of sales (%)	
Gentlemen	12,242	4.2	10,504	4.3	16.5
Ladies	49,065	16.9	37,161	15.4	32.0
Children	6,237	2.2	5,909	2.4	5.5
Others	5,336	1.8	4,747	2.0	12.4
Clothing	72,881	25.1	58,323	24.1	25.0
Personal items	48,629	16.8	34,828	14.4	39.6
Cosmetics	21,029	7.3	18,101	7.5	16.2
Jewelries	19,654	6.8	13,847	5.7	41.9
Others	5,286	1.8	4,677	1.9	13.0
General goods	45,970	15.9	36,626	15.1	25.5
Furniture	4,220	1.5	3,955	1.6	6.7
Consumer electronics	2,085	0.7	2,091	0.9	(0.3)
Household goods	12,686	4.4	12,063	5.0	5.2
Utensils	18,991	6.6	18,111	7.5	4.9
Fresh food	16,356	5.6	16,838	7.0	(2.9)
Pastry	25,206	8.7	21,601	8.9	16.7
Side dish	24,322	8.4	21,594	8.9	12.6
Others	25,165	8.7	24,098	10.0	4.4
Food items	91,049	31.4	84,132	34.8	8.2
Restaurants	3,318	1.1	2,702	1.1	22.8
Services & other	8,909	3.1	7,180	3.0	24.1
Total	289,750	100.0	241,904	100.0	19.8