



Takashimaya monthly sales report Nov. 2015

(year on year)

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|--------------------|--------|
| Takashimaya | (1.0%) |
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| Takashimaya and 4 regional stores | (1.1%) |
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4 regional stores: Okayama store, Gifu store, Yonago store, and Takasaki store

Department store business

(year on year)

| Store | sales | customer traffic |
|------------|--------|------------------|
| Osaka only | 3.3% | 2.6% |
| Osaka *1 | 2.8% | 1.6% |
| Kyoto only | (0.1%) | 0.9% |
| Kyoto *2 | (0.5%) | (0.3%) |
| Senboku | (5.8%) | (2.0%) |
| Okayama | 0.9% | 93.4% |
| Gifu | (3.2%) | (6.2%) |
| Yonago | (7.1%) | (9.7%) |

| Store | sales | customer traffic |
|---------------|--------|------------------|
| Nihombashi | (1.9%) | (0.5%) |
| Yokohama only | (4.6%) | (2.4%) |
| Yokohama *3 | (4.3%) | 3.1% |
| Shinjuku | 1.6% | (6.4%) |
| Tamagawa | (2.0%) | 3.4% |
| Tachikawa | (7.6%) | (14.5%) |
| Omiya | (1.1%) | (2.2%) |
| Kashiwa | (6.0%) | (3.9%) |
| Takasaki | (3.4%) | (7.1%) |

| | | |
|--------------|------|------|
| Western area | 0.5% | 6.7% |
|--------------|------|------|

| | | |
|--------------|--------|--------|
| Eastern area | (2.8%) | (1.1%) |
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|--------------|---------------|-------------|
| Total | (1.1%) | 1.9% |
|--------------|---------------|-------------|

*1: Sales and customer traffic at the Sakai store are included in the these for the Osaka store.

*2: Sales and customer traffic at the Rakusai store are included in the these for the Kyoto store.

*3: Sales and customer traffic at the Konandai store are included in the these for the Yokohama store.

Corporate business and cross-media business sales

(year on year)

| | |
|----------------------|--------|
| Corporate business | 4.2% |
| Cross-media business | (8.7%) |

Category sales

(year on year)

| | Takashimaya | Takashimaya and 4 regional stores |
|-----------------|---------------|-----------------------------------|
| Clothing | (8.0%) | (8.2%) |
| Personal items | 2.3% | 2.1% |
| Utensils | (0.8%) | (0.8%) |
| Food items | (1.5%) | (1.3%) |
| Restaurants | (0.9%) | (1.4%) |
| Household goods | 10.8% | 10.8% |
| Services | (11.7%) | (11.4%) |
| Other | 110.8% | 92.5% |
| Total | (1.0%) | (1.1%) |