

October 16, 2019

Interim Financial Results Supplemental Information  
Six Months Ended Aug. 31, 2019

Takashimaya Co. Ltd.

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## I. Consolidated Basis

### 1. Financial Highlights

(million yen, %)

	The first half results			The current fiscal year projections		
	Amount	Year on year		Amount	Year on year	
			%			%
1. Operating revenue	453,144	2.6	11,619	933,000	2.2	20,151
2. Net sales	417,630	2.0	8,273	862,000	1.8	15,105
3. Gross profit	106,453	0.6	656	218,130	0.3	726
4. Selling, general and administrative expenses	128,543	3.2	3,998	261,130	1.7	4,434
5. Operating profit	13,424	0.0	3	28,000	5.0	1,338
6. Ordinary profit	12,659	(21.5)	(3,465)	26,000	(16.8)	(5,234)
7. Profit attributable to owners of parent	12,404	41.2	3,621	17,000	3.4	556
8. Total assets	1,176,783	9.2	98,653	1,163,000	7.9	84,869
9. Total net assets	460,821	(0.2)	(763)	465,000	0.7	3,414
10. Net cash provided by (used in) operating activities	13,924	(41.4)	(9,829)	46,000	(32.3)	(21,913)
11. Net cash provided by (used in) investing activities	(5,434)	—	8,781	(29,000)	—	56,815
12. Net cash provided by (used in) financing activities	(11,180)	—	(9,764)	(22,000)	—	(39,226)
13. Depreciation	15,467	60.6	5,833	31,257	56.7	11,310
14. Capital investments	16,441	(7.1)	(1,251)	49,550	(49.9)	(49,354)
15. Interest-bearing debt	194,697	(0.0)	(86)	195,000	0.1	216
16. Gross profit ratio	25.49	—	(0.35)	25.31	—	(0.36)
17. Ratio of SG&A expenses to net sales	30.8	—	0.4	30.3	—	(0.0)
18. Operating margin	3.2	—	(0.1)	3.2	—	0.1
19. Ordinary profit to net sales	3.0	—	(0.9)	3.0	—	(0.7)
20. ROA (Ordinary profit / Total assets)	—	—	—	2.3	—	(0.7)
21. ROE	—	—	—	3.8	—	0.1
22. Interest-bearing debt to all assets	16.5	—	(1.6)	16.8	—	(1.3)
23. Debt-to-equity ratio	0.44	—	0.00	0.44	—	0.00
24. Equity ratio	37.7	—	(3.5)	38.1	—	(3.1)
25. Number of employees	7,972	2.7	211	7,901	1.8	140
26. Number of subsidiaries	31	—	3	33	—	2
27. Number of equity method affiliates	5	—	0	5	—	0

1. The above items 8,9,15,22,23,24 and 25 are compared to the previous fiscal year-end.

2. From the beginning of the current fiscal year, we have applied New Leases Standard (IFRS16 Leases) in overseas subsidiaries, which follow International Financial Reporting Standards.

## 2. Subsidiaries

(million yen, %)

Subsidiaries	Segment	Owner ship	The first half results				The current fiscal year projections			
			Operating revenue	Operating profit	Ordinary profit	Profit	Operating revenue	Operating profit	Ordinary profit	Profit
Okayama takashimaya Co., Ltd.	Department store	66.6	9,027	(94)	(97)	(133)	19,273	54	46	(1)
Gifu Takashimaya Co., Ltd.		100.0	6,530	(141)	(140)	(140)	13,892	(167)	(166)	(168)
Yonago Takashimaya Co., Ltd.		100.0	2,251	(19)	(6)	(15)	4,813	2	16	(254)
Takasaki Takashimaya Co., Ltd.		100.0	7,746	175	181	120	16,169	414	427	277
Takashimaya (Singapore) Ltd.		100.0	8,197	2,242	1,196	997	17,123	4,835	2,792	2,312
Shanghai Takashimaya Co.,Ltd.		100.0	1,640	56	(556)	(559)	2,766	(137)	(1,698)	(1,701)
Takashimaya Vietnam Ltd.		100.0	932	42	(130)	(131)	1,994	79	(272)	(274)
Siam Takashimaya (Thailand) Co.,Ltd.		51.0	773	(436)	(435)	(435)	2,034	(870)	(868)	(868)
Takashimaya Tomonokai Co.,Ltd.		100.0	2,300	(468)	88	57	4,843	(952)	158	97
R.T. Corporation Ltd.		100.0	6,054	365	366	241	11,943	675	677	421
Food & Partners Co., Ltd.		66.3	179	(79)	(79)	(81)	453	(144)	(144)	(145)
Dear Mayuko CO., Ltd.		65.5	83	(164)	(168)	(169)	173	(325)	(334)	(334)
A&S Takashimaya Duty Free Co., Ltd.		60.0	3,538	(264)	(286)	(287)	8,038	(382)	(429)	(430)
Toshin Development Co., Ltd.		Real Estate	100.0	22,087	3,305	3,713	2,600	44,928	6,888	7,141
Toshin Development Singapore PTE., Ltd.	100.0		4,434	1,572	944	715	8,648	3,052	1,855	1,414
Fashion Plaza Sunroser Co.,Ltd.	100.0		1,070	50	50	40	2,239	100	101	81
T & T CO.,Ltd	100.0		138	21	21	14	276	39	40	25
A&B Development CORP.	35.7		449	227	204	146	931	447	415	302
Takashimaya Credit Co., Ltd.	Finance	66.6	10,141	2,391	2,389	1,561	21,330	4,934	4,933	3,213
Takashimaya Insurance Co.,Ltd.		100.0	491	215	220	143	1,059	465	473	303
Takashimaya Space Create Co., Ltd.	Contract & Design	100.0	18,137	754	771	480	34,887	1,211	1,246	784
Takashimaya Space Create Tohoku Co., Ltd.		100.0	246	4	4	2	546	14	14	7
Good Live Co., Ltd.	Other	100.0	1,326	(11)	(12)	(15)	3,036	83	81	54
RTD Co.,Ltd		60.0	128	1	1	1	284	5	5	5
TAKASHIMAYA TRANCOSMOS INTERNATIONAL COMMERS PTE. LTD.		51.0	909	(7)	(6)	(6)	2,241	8	7	7
TAPP Co., Ltd.		100.0	696	(3)	(2)	(9)	1,519	(10)	(8)	(14)
A.T.A. CO., LTD.		100.0	4,193	611	624	407	9,338	1,495	1,520	991
Century & Co., Ltd.		100.0	5,305	222	225	144	10,923	515	521	322
Takashimaya Facilities Co.,Ltd.		100.0	2,940	142	147	122	5,650	173	181	147
Tamagawa Institute Ltd.		100.0	106	(12)	(12)	(13)	265	1	1	(1)
Select Square Co., Ltd.		100.0	1,206	2	1	0	2,497	18	14	14

From the beginning of the current fiscal year, we have applied New Leases Standard (IFRS16 Leases) in overseas subsidiaries, which follow International Financial Reporting Standards.

### 3. Selling, General and Administrative Expenses

(million yen, %)

	The first half results	The previous first half results	Year on year %
1. Personnel related expenses	42,440	42,304	0.3
2. Administrative expenses	1,461	1,514	(3.5)
3. Advertising expenses	14,441	14,117	2.3
4. General affairs expenses	53,766	45,328	18.6
Distribution expenses	3,983	4,207	(5.3)
Subcontracting costs	11,902	10,875	9.4
Supplies expenses	1,690	1,720	(1.8)
Heating and lighting expenses	5,592	5,265	6.2
Commission expenses	3,887	3,572	8.8
Repair costs	2,681	2,465	8.8
Depreciation	15,454	9,625	60.6
Other	8,574	7,596	12.9
5. Accounting related expenses	16,433	21,278	(22.8)
Rents	12,205	17,324	(29.5)
Other	4,228	3,954	6.9
<b>Total</b>	<b>128,543</b>	<b>124,544</b>	<b>3.2</b>

### 4. Non-operating income and expenses

(million yen, %)

	The first half results	The previous first half results	Year on year %
Non-operating income	2,992	3,343	(10.5)
Interest income and Dividends income	1,470	1,224	20.1
Miscellaneous income	1,522	2,118	(28.2)
Non-operating expenses	3,757	638	488.3
Interest expenses	2,794	319	774.7
Miscellaneous loss	962	319	201.6

### 5. Extraordinary income and loss

(million yen)

	The first half results
Extraordinary income	9,717
Gain on sales of non-current assets	9,677
Gain on sales of investment securities	14
Other	24
Extraordinary loss	3,564
Loss on retirement of non-current assets	3,431
Loss on valuation of investment securities	50
Other	82

## 6. Segment Information

(million yen, %)

	The current fiscal year projections									
	Operating revenue						Operating costs		Segment profit	
	Outside Customers	Year on year %	Inter-segment	Year on year %	Total	Year on year %		Year on year %		Year on year %
Department store	801,917	1.2	10,183	(0.7)	812,101	1.2	802,118	1.1	9,982	14.9
Real Estate	45,755	4.7	11,152	0.5	56,907	3.9	46,768	3.1	10,139	7.7
Finance	17,248	8.5	5,078	21.6	22,327	11.2	16,942	15.8	5,385	(1.1)
Contract & Design	31,184	25.8	4,003	(44.4)	35,187	10.0	33,911	8.5	1,275	75.4
Total	896,105	2.2	30,418	(7.1)	926,523	1.9	899,740	1.7	26,783	10.3
Adjustments	36,894	1.3	(30,418)	—	6,476	75.0	5,259	299.7	1,216	(49.0)
Consolidated	933,000	2.2	—	—	933,000	2.2	905,000	2.1	28,000	5.0

## 7. Capital investments

(million yen)

	The first half results	The current fiscal year projections
1.Takashimaya Co., Ltd.	12,910	32,100
2.Toshin Development Co., Ltd.	2,511	10,600
3.Other	1,194	7,290
4.Eliminations	(174)	(440)
Total	16,441	49,550

## II. Non-Consolidated Basis

### 1. Financial Highlights

(million yen, %)

	The first half results			The current fiscal year projections		
	Amount	Year on year		Amount	Year on year	
		%			%	
1. Operating revenue	356,515	1.2	4,227	736,797	1.0	7,598
Net sales	349,272	1.1	3,659	722,319	1.0	6,985
2. Gross profit	83,207	(0.7)	(577)	171,073	(0.5)	(805)
3. Selling, general and administrative expenses	87,566	1.8	1,556	178,898	1.0	1,695
4. Operating profit	2,883	(35.2)	(1,566)	6,653	(22.1)	(1,887)
5. Ordinary profit	4,777	(34.5)	(2,513)	13,964	(33.8)	(7,132)
6. Profit	6,153	60.6	2,322	9,191	(12.0)	(1,250)
7. Total assets	818,729	(1.2)	(10,054)	826,400	(0.3)	(2,384)
8. Total net assets	274,212	(1.5)	(4,101)	270,400	(2.8)	(7,914)
9. Depreciation	7,581	15.2	1,002	15,656	14.0	1,926
10. Capital investments	12,910	1.7	212	32,100	(61.2)	(50,526)
11. Interest-bearing debt	285,379	(2.1)	(6,104)	296,000	1.5	4,516
12. Gross profit ratio	23.82	—	(0.42)	23.68	—	(0.35)
13. Ratio of SG&A expenses to net sales	25.1	—	0.2	24.8	—	(0.0)
14. Operating margin	0.8	—	(0.5)	0.9	—	(0.3)
15. Ordinary profit to net sales	1.4	—	(0.7)	1.9	—	(1.0)
16. Number of employees	4,716	(0.3)	(15)	4,644	(1.8)	(87)

The above items 7,8,11 and 16 are compared to the previous fiscal year-end.

The following figures includes four domestic department store subsidiaries.

(million yen, %)

	The first half results			The current fiscal year projections		
	Amount	Year on year		Amount	Year on year	
		%			%	
1. Operating revenue	382,071	1.1	4,333	790,944	1.1	8,335
Net sales	374,681	1.0	3,771	776,181	1.0	7,732
2. Operating profit	2,804	(35.9)	(1,567)	6,957	(19.2)	(1,648)
3. Ordinary profit	4,714	(34.8)	(2,512)	14,288	(32.5)	(6,890)
4. Profit	5,985	63.8	2,330	9,046	(11.4)	(1,164)

## 2. Capital investments

(million yen)

	The first half results	The current fiscal year projections
Osaka store	402	1,200
Sakai store	173	370
Kyoto store	1,346	2,440
Semboku store	36	60
Nihombashi store	3,464	4,710
Yokohama store	393	960
Konandai store	32	50
Shinjuku store	608	2,530
Tamagawa store	438	620
Tachikawa store	68	230
Omiya store	94	140
Kashiwa store	205	560
Others	5,644	18,230
Total	12,910	32,100

	The first half results	The current fiscal year projections
Okayama store	121	190
Gifu store	18	30
Yonago store	75	110
Takasaki store	60	170

### 3. Selling, General and Administrative Expenses

(million yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
1. Personnel related expenses	27,698	(2.8)	57,052	(2.4)
Retirement benefit expenses	535	(57.1)	1,067	(57.0)
2. Administrative expenses	(382)	—	(771)	—
3. Advertising expenses	12,350	1.2	25,319	(1.3)
4. General affairs expenses	33,760	6.2	68,679	4.1
Distribution expenses	4,067	(0.9)	8,772	(1.6)
Subcontracting costs	12,197	6.3	24,379	3.4
Supplies expenses	1,244	(3.3)	2,480	(7.0)
Heating and lighting expenses	2,464	(0.7)	4,707	(0.6)
Commission expenses	3,799	5.7	7,952	3.4
Repair costs	1,570	(2.4)	3,277	(0.6)
Depreciation	7,581	15.2	15,656	14.0
Other	835	27.7	1,456	8.8
5. Accounting related expenses	14,139	2.4	28,619	3.2
Rents	11,470	1.6	23,139	2.2
Other	2,668	5.8	5,480	7.8
<b>Total</b>	<b>87,566</b>	<b>1.8</b>	<b>178,898</b>	<b>1.0</b>

The following figures includes four domestic department store subsidiaries.

(million yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
1. Personnel related expenses	29,682	(2.7)	61,097	(2.3)
Retirement benefit expenses	559	(56.4)	1,119	(56.4)
2. Administrative expenses	(239)	—	(476)	—
3. Advertising expenses	12,720	0.7	26,028	(1.7)
4. General affairs expenses	36,291	5.8	73,827	3.8
Distribution expenses	4,390	(1.1)	9,482	(1.7)
Subcontracting costs	12,734	6.1	25,421	3.3
Supplies expenses	1,331	(3.2)	2,658	(6.7)
Heating and lighting expenses	2,714	(1.2)	5,181	(1.0)
Commission expenses	4,451	4.7	9,318	2.9
Repair costs	1,682	(2.5)	3,505	(1.4)
Depreciation	7,965	15.2	16,427	13.8
Other	1,021	22.2	1,835	6.9
5. Accounting related expenses	15,120	2.2	30,591	2.9
Rents	12,389	1.5	24,973	1.9
Other	2,731	5.7	5,618	7.6
<b>Total</b>	<b>93,576</b>	<b>1.6</b>	<b>191,067</b>	<b>0.8</b>

#### 4. Non-operating income and expenses

(million yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
Non-operating income	3,980	(12.3)	11,901	(25.0)
Interest income and Dividends income	3,599	(12.6)	11,328	(23.9)
Miscellaneous income	380	(9.1)	573	(42.1)
Non-operating expenses	2,086	23.1	4,590	38.6
Interest expenses	853	(0.4)	1,718	0.6
Miscellaneous loss	1,233	46.9	2,872	78.9

The following figures includes four domestic department store subsidiaries.

(million yen, %)

	The first half results		The current fiscal year projections	
	Amount	Year on year %	Amount	Year on year %
Non-operating income	4,010	(12.1)	11,947	(24.9)
Interest income and Dividends income	3,616	(12.5)	11,359	(23.8)
Miscellaneous income	394	(8.2)	587	(41.6)
Non-operating expenses	2,100	22.9	4,616	38.0
Interest expenses	865	(0.3)	1,741	0.7
Miscellaneous loss	1,235	46.9	2,874	78.0

#### 5. Extraordinary income and loss

(million yen)

	The first half results
Extraordinary income	9,717
Gain on sales of non-current assets	9,677
Gain on sales of investment securities	14
Other	24
Extraordinary loss	5,625
Loss on retirement of non-current assets	3,226
Loss on valuation of investment securities	49
Loss on valuation of shares of subsidiaries and associates	2,276
Other	72

## 6. Store Information

### Store sales

(million yen, %)

		The first half results			The current fiscal year projections	
		Amount	Year on year %	Customer traffic growth trends %	Amount	Year on year %
W e s t	Osaka store	76,031	7.3	11.7	151,811	3.1
	Sakai store	5,733	(10.5)	(0.9)	12,184	(3.5)
	Kyoto store	43,922	1.6	(0.5)	91,124	0.9
	Semboku store	8,037	(2.7)	(1.7)	16,858	(1.5)
E a s t	Nihombashi store	63,044	1.8	31.2	133,483	3.2
	Yokohama store	63,577	(1.2)	(1.2)	132,558	0.0
	Konandai store	3,765	(2.4)	(2.1)	7,780	(2.5)
	Shinjuku store	36,114	(1.0)	(2.3)	74,251	(0.8)
	Tamagawa store	20,832	(1.5)	(0.9)	43,634	(0.3)
	Tachikawa store	4,304	(9.5)	10.3	8,988	(6.6)
	Omiya store	4,697	(3.9)	0.0	9,788	(1.9)
	Kashiwa store	19,210	(0.8)	1.1	39,860	(0.3)
	Okayama store	8,967	3.1	(0.7)	19,152	4.2
	Gifu store	6,535	(2.7)	(6.4)	13,907	(1.1)
	Yonago store	2,194	(4.4)	(6.4)	4,706	(1.7)
	Takasaki store	7,710	1.6	(2.0)	16,097	1.3
	Total	374,681	1.0	3.0	776,181	1.0

### Department store business, corporate business and cross-media business sales

(Includes four domestic department store subsidiaries)

(million yen, %)

	The first half results			The current fiscal year projections		
	Amount	Year on year %	Ratio of sales	Amount	Year on year %	Ratio of sales
Department store business	347,547	0.4	92.8	721,421	0.7	93.0
Corporate business	19,131	11.8	5.1	36,632	5.7	4.7
Cross-media business	8,001	5.2	2.1	18,128	3.3	2.3
Total	374,681	1.0	100.0	776,181	1.0	100.0

## Category sales

(million yen, %)

	The first half results		The previous first half results		Rate of change %
	Amount	Ratio of sales	Amount	Ratio of sales	
Gentlemen	17,748	5.1	18,720	5.4	(5.2)
Ladies	62,009	17.8	60,580	17.5	2.4
Children	8,978	2.6	9,296	2.7	(3.4)
Others	7,154	2.0	7,036	2.1	1.7
Clothing	95,890	27.5	95,634	27.7	0.3
Personal items	56,854	16.3	54,555	15.8	4.2
Cosmetics	38,087	10.9	36,286	10.5	5.0
Jewelries	21,535	6.2	19,692	5.7	9.4
Others	6,716	1.9	7,843	2.2	(14.4)
Household goods	66,339	19.0	63,822	18.4	3.9
Furniture	4,928	1.4	4,955	1.4	(0.5)
Consumer electronics	2,572	0.7	1,642	0.5	56.6
Household goods	14,621	4.2	16,563	4.8	(11.7)
Utensils	22,123	6.3	23,161	6.7	(4.5)
Fresh food	16,448	4.7	16,874	4.9	(2.5)
Pastry	26,653	7.6	25,562	7.4	4.3
Side dish	24,816	7.1	23,992	6.9	3.4
Others	25,449	7.3	27,190	7.9	(6.4)
Food items	93,368	26.7	93,620	27.1	(0.3)
Restaurants	5,863	1.7	6,834	2.0	(14.2)
Services & other	8,833	2.5	7,983	2.3	10.6
Total	349,272	100.0	345,613	100.0	1.1

The following figures includes four domestic department store subsidiaries.

(million yen, %)

	The first half results		The previous first half results		Rate of change %
	Amount	Ratio of sales	Amount	Ratio of sales	
Gentlemen	19,092	5.1	20,132	5.4	(5.2)
Ladies	66,719	17.8	65,401	17.6	2.0
Children	9,575	2.6	9,954	2.7	(3.8)
Others	7,572	2.0	7,483	2.0	1.2
Clothing	102,961	27.5	102,973	27.7	(0.0)
Personal items	60,557	16.1	58,096	15.7	4.2
Cosmetics	41,018	10.9	39,174	10.6	4.7
Jewelries	22,684	6.1	20,830	5.6	8.9
Others	7,000	1.9	8,122	2.2	(13.8)
Household goods	70,704	18.9	68,127	18.4	3.8
Furniture	5,227	1.4	5,198	1.4	0.6
Consumer electronics	2,598	0.7	1,671	0.4	55.4
Household goods	15,821	4.2	17,790	4.8	(11.1)
Utensils	23,647	6.3	24,661	6.6	(4.1)
Fresh food	18,134	4.9	18,612	5.0	(2.6)
Pastry	28,489	7.6	27,343	7.4	4.2
Side dish	26,374	7.0	25,518	6.9	3.4
Others	28,078	7.5	29,761	8.0	(5.7)
Food items	101,076	27.0	101,235	27.3	(0.2)
Restaurants	6,322	1.7	7,290	2.0	(13.3)
Services & other	9,410	2.5	8,524	2.3	10.4
Total	374,681	100.0	370,909	100.0	1.0