



## Takashimaya monthly sales report Jun. 2019

(%, year on year)

|                    |            |  |            |
|--------------------|------------|--|------------|
| <b>Takashimaya</b> | <b>1.5</b> | <b>Takashimaya and 4 regional stores</b> | <b>1.4</b> |
|--------------------|------------|--|------------|

4 regional stores: Okayama store, Gifu store, Yonago store, and Takasaki store

### Department store business

(%, year on year)

| Store             | sales | customer traffic | Store                       | sales      | customer traffic |
|-------------------|-------|------------------|-----------------------------|------------|------------------|
| Osaka             | 5.0   | 16.4             | Tamagawa                    | 0.8        | 0.6              |
| Sakai             | (9.1) | 0.4              | Tachikawa                   | (10.8)     | 9.0              |
| Kyoto             | 1.2   | 3.3              | Omiya                       | (5.1)      | (2.5)            |
| Kyoto and Rakusai | 1.3   | 2.6              | Kashiwa                     | (2.0)      | 0.5              |
| Senboku           | 3.2   | 0.7              | <b>Takashimaya 13stores</b> | <b>0.7</b> | <b>4.2</b>       |
| Nihombashi        | 1.8   | 28.6             | Okayama                     | 4.2        | (0.5)            |
| Yokohama          | (0.4) | (1.7)            | Gifu                        | (0.5)      | (7.7)            |
| Konandai          | 0.1   | 0.7              | Yonago                      | (5.9)      | (3.6)            |
| Shinjuku          | (1.8) | (4.4)            | Takasaki                    | (0.9)      | (5.2)            |
|                   |       |                  | <b>Total 17stores</b>       | <b>0.7</b> | <b>3.6</b>       |

### Corporate business and cross-media business sales

(%, year on year)

|                    |      |                      |     |
|--------------------|------|----------------------|-----|
| Corporate business | 17.9 | Cross-media business | 0.8 |
|--------------------|------|----------------------|-----|

### Category sales

(%, year on year)

|                 | Takashimaya | Takashimaya and 4 regional stores |
|-----------------|-------------|-----------------------------------|
| Clothing        | 0.9         | 0.8                               |
| Personal items  | 6.5         | 6.1                               |
| Utensils        | (2.1)       | (1.8)                             |
| Food items      | (0.4)       | (0.2)                             |
| Restaurants     | (13.4)      | (12.6)                            |
| Household goods | 2.6         | 2.3                               |
| Services        | 1.9         | 2.8                               |
| Other           | 17.8        | 17.5                              |
| <b>Total</b>    | <b>1.5</b>  | <b>1.4</b>                        |