



Takashimaya monthly sales report Jan. 2016

(year on year)

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| Takashimaya | 0.0% |
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| Takashimaya and 4 regional stores | 0.1% |
|----------------------------------------------|------|

4 regional stores: Okayama store, Gifu store, Yonago store, and Takasaki store

Department store business

(year on year)

| Store | sales | customer traffic |
|------------|--------|------------------|
| Osaka only | 6.4% | 3.9% |
| Osaka *1 | 5.3% | 2.8% |
| Kyoto only | 1.4% | 2.8% |
| Kyoto *2 | 1.3% | 2.6% |
| Senboku | (5.2%) | 0.4% |
| Okayama | 1.2% | (16.6%) |
| Gifu | 0.6% | (2.6%) |
| Yonago | (1.7%) | 0.3% |

| Store | sales | customer traffic |
|---------------|--------|------------------|
| Nihombashi | (1.8%) | (2.3%) |
| Yokohama only | (1.8%) | (0.2%) |
| Yokohama *3 | (1.8%) | 0.7% |
| Shinjuku | (0.2%) | (3.9%) |
| Tamagawa | 3.6% | 2.7% |
| Tachikawa | (5.6%) | (12.5%) |
| Omiya | (5.1%) | (5.4%) |
| Kashiwa | 1.4% | (0.7%) |
| Takasaki | 0.7% | (4.4%) |

| | | |
|--------------|------|--------|
| Western area | 2.6% | (0.8%) |
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| | | |
|--------------|--------|--------|
| Eastern area | (0.8%) | (1.2%) |
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|--------------|-------------|---------------|
| Total | 0.7% | (1.0%) |
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*1: Sales and customer traffic at the Sakai store are included in the these for the Osaka store.

*2: Sales and customer traffic at the Rakusai store are included in the these for the Kyoto store.

*3: Sales and customer traffic at the Konandai store are included in the these for the Yokohama store.

Corporate business and cross-media business sales

(year on year)

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|----------------------|---------|
| Corporate business | (11.8%) |
| Cross-media business | (3.7%) |

Category sales

(year on year)

| | Takashimaya | Takashimaya and 4 regional stores |
|-----------------|-------------|--------------------------------------|
| Clothing | (7.9%) | (8.0%) |
| Personal items | 5.3% | 5.1% |
| Utensils | 5.5% | 5.6% |
| Food items | 1.7% | 1.9% |
| Restaurants | 0.8% | 0.6% |
| Household goods | 10.4% | 11.0% |
| Services | (6.6%) | (6.3%) |
| Other | 79.9% | 65.9% |
| Total | 0.0% | 0.1% |